

## Candidate profile

<b>Designation</b>	Head - Techno Commercial
<b>Qualification</b>	BE/B Tech in Computer Engineering or Computer Science or MCA
<b>Critical Skills</b>	<ul style="list-style-type: none"><li>• Should have at least 8-12 years' of experience in software solutions in E Governance/E-Municipality/E-District domain.</li><li>• Handling of GIS technology/ERP projects</li><li>• Must have experience of working on large scale System Integration projects.</li><li>• Knowledge of ERP, workflow systems in government domain is preferable.</li><li>• Handled multiple SI projects simultaneously with multiple vendor engagements</li><li>• Must have experience of working on modular web service based application and applications with presentation tier like Angular/Ext/Node</li><li>• Preferred technology stack knowledge: Java, Angular, Ext, PHP and GIS Open source technology.</li></ul>
<b>Location</b>	Ahmedabad

## Roles and Responsibilities:

- Strategic point of contact for clients and establish strong relationships
- Alliance Management
- Industry connection
- OEM Management
- Competition analysis
- Pre-Sales management
- Proposal structuring
- Solution identification
- Solution presentation to CXO level
- Estimation
- Provide enterprise solution

## Company Profile –

Nascent Info Technologies, an Ahmedabad based CMMI Dev Level 3 certified IT / ITeS company which delivers intelligent software solutions to its reputed Government and Enterprise/Corporate clients.

We specialize in the business of providing services like Software design and development, product planning and development, mobile apps development, datacentre management, datacentre consultancy and technical support, GIS application development and deployment as well as Digital/New Media marketing campaign management.

We mainly develop our solutions on PHP, Java, Android, iOS, GIS and other Open source technologies. As of now, Nascent has developed wide ranges of Web and Mobile applications for travellers, book readers, city traffic, comprehensive apps for conducting Survey and integrated apps for ERP as well as decision making mobile apps for tourism. We are also developing GIS based web applications for urban development authorities and municipal corporations.

At Nascent 'Everything we do, we believe there is always a new way of looking at something, beyond the rules'. We nurture 'Creativity and Innovation' in whatever we do which ultimately simplifies our solutions that has potential to make difference in people's lives.

**Website –**

[www.nascentinfo.com](http://www.nascentinfo.com)

**Contact –**

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